

Company Registration No. 06347465 (England and Wales)

**BIMM LIMITED**

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 AUGUST 2018**

# BIMM LIMITED

## COMPANY INFORMATION

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**Directors**

A P Carswell  
A Cox  
J J Frampton  
M A Hunt  
A R Wadsworth  
B O Yeboah

**Secretary**

A P Carswell

**Company number**

06347465

**Registered office**

38-42 Brunswick Street West  
Hove  
Brighton  
East Sussex  
BN3 1EL

**Auditor**

Grant Thornton UK LLP  
30 Finsbury Square  
London  
EC2A 1AG

**Bankers**

National Westminster Bank Plc  
Brighton, Castle Square Branch  
8-11 Pavilion Buildings  
Castle Square  
Brighton  
BN1 1DP

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# BIMM LIMITED

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# **BIMM LIMITED**

## **STRATEGIC REPORT**

### **FOR THE YEAR ENDED 31 AUGUST 2018**

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The Directors present their strategic report and financial statements for the year ended 31 August 2018.

#### **Review of the business**

The Directors of the business are satisfied with the results for the year ended 31 August 2018.

#### **PRINCIPAL RISKS AND UNCERTAINTIES**

The majority of the company's revenue is secured at the start of the year by virtue of an annual recruitment process which ensures the vast majority of students have contracts in place by 1 September.

In addition, the company has a number of contracts in place with university and college funding partners with these contracts generally being for a 3 to 5 year period.

The principal risk in the business is student achievement and retention rates. In the event that these were to fall significantly, this could result in a decline in student numbers and the potential loss of funding contracts with university and college partners. This risk is managed by the delivery of focused student support and engagement plans across the BIMM Colleges.

The retention and achievement rates are strong in each college and are measured on a regular basis and reviewed by both the college principals and the directors. This process is also supported by a Quality and Student Support Team, who also review the information and follow up and resolve issues as they occur.

During 2018 further investment has been made in our Academic Development and Quality Assurance team ensuring that this is the key focus of the group's activities.

#### **FINANCIAL RISK**

The company's principal financial instruments comprise bank balances, trade debtors and trade creditors. The purpose of these instruments is to raise funds to finance the company's operations. As a result, the main risks the company is exposed to are credit and liquidity.

In the region of 90% of UK revenue is derived from students who avail of a student loan. Loans are paid by the Student Loan Company directly to BIMM during the course of the academic year. The Board consider there to be sufficient access to working capital facilities to manage the cycle with appropriate levels of headroom. Students who pay privately are required to do so in advance of the start of the Academic year.

Approved by the Board



B Yeboah  
Director

Date 30/5/2019

# **BIMM LIMITED**

## **DIRECTORS' REPORT**

### **FOR THE YEAR ENDED 31 AUGUST 2018**

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The directors present their report and financial statements for the year ended 31 August 2018.

#### **Principal activities**

The principal activity of the company during the year was the provision of music education.

#### **Business review**

The results for the year are shown in full in the Statement of Comprehensive Income and related notes. The turnover for the year amounted to £35,888,112 (2017: 26,537,128) and the profit for the year, after taxation, amounted to £10,511,904 (2017: £4,236,838). Cash held at year end was £7,345,183 (2017: 3,383,423).

No dividends were proposed or paid during the year.

On 7 November 2016, trade and assets for Rock Place Management Limited, Kings Square Management Limited and Tech Music Schools Limited were hived up in to BIMM Limited. This has resulted in the creation of a non-distributable reserve of £(44,985,787).

On 23 February 2017 a new subsidiary BRICCT Limited was incorporated for the provision of performing arts education.

#### **Directors**

The following directors have held office since 1 September 2017:

A P Carswell  
V Hamilton (resigned 28 February 2019)  
D Jones-Owen (resigned 28 February 2019)  
A Cox (appointed 28 February 2019)  
J J Frampton (appointed 28 February 2019)  
A R Wadsworth (appointed 28 February 2019)  
B O Yeboah (appointed 28 February 2019)

#### **Directors' responsibilities statement**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under Company law the directors must not approve the financial statements unless satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **BIMM LIMITED**

## **DIRECTORS' REPORT (CONTINUED)** **FOR THE YEAR ENDED 31 AUGUST 2018**

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### **Going concern**

After reviewing the company's forecasts and considering its net current liabilities at the year end and based on the expect continued financial support of the ultimate parent company, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence and to meet its liabilities and obligations for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements.

### **Political donations**

There were no political donations in the year.

### **Employment of disabled people**

It is the policy of the Group to employ disabled persons in the job suited to their aptitudes, abilities and qualifications whenever practicable, endeavor to continue the employment of those who become disabled whilst in the Group's employment and to provide disabled employees with the same opportunities for promotion, career development and training as those afforded to other employees.

### **Statement of disclosure to auditors**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- that directors have taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### **Qualifying 3rd party indemnity provisions**

The company has provided an indemnity for its directors and the secretary, which is a qualifying third party indemnity provision for the purposes of Companies Act 2006.

### **Auditors**

The auditor, Grant Thornton UK LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

On behalf of the board



B Yeboah  
Director

Date 30.5.2019

# **BIMM LIMITED**

## **INDEPENDENT AUDITOR'S REPORT**

### **TO THE MEMBERS OF BIMM LIMITED**

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#### **Opinion**

We have audited the financial statements of BIMM Limited (the 'company') for the year ended 31<sup>st</sup> August 2018 which comprise the Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31<sup>st</sup> August 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Who we are reporting to**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### **Other information**

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# BIMM LIMITED

## INDEPENDENT AUDITOR'S REPORT

### TO THE MEMBERS OF BIMM LIMITED (CONTINUED)

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#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the directors' report and strategic report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

#### Matter on which we are required to report under the Companies Act 2006

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit

#### Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

*Grant Thornton UK LLP*

#### Anthony Thomas

Senior Statutory Auditor

for and on behalf of Grant Thornton UK LLP

Statutory Auditor, Chartered Accountants

London, UK

30 MAY 2019



# BIMM LIMITED

## STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 AUGUST 2018

|  | Notes | 2018<br>£         | 2017<br>£         |
|--|-------|-------------------|-------------------|
| Turnover   | 3     | 35,888,112        | 26,537,128        |
| Cost of Sales  |       | (10,925,960)      | (9,437,952)       |
| <b>Gross Profit</b>                                  |       | <b>24,962,152</b> | <b>17,099,176</b> |
| Administrative expenses                              |       | (14,858,253)      | (12,708,490)      |
| <b>Operating profit</b>                              | 4     | <b>10,103,899</b> | <b>4,360,686</b>  |
| Interest receivable                                  |       | 98,936            | 1,034             |
| Bank interest payable and similar charges            |       | (56,031)          | (19,972)          |
| <b>Profit on ordinary activities before taxation</b> |       | <b>10,146,804</b> | <b>4,371,748</b>  |
| Tax charge on profit on ordinary activities          | 6     | 365,100           | (134,910)         |
| <b>Profit for the year</b>                           |       | <b>10,511,904</b> | <b>4,236,838</b>  |
| <b>Total comprehensive income for the year</b>       |       | <b>10,511,904</b> | <b>4,236,838</b>  |

All amounts relate to continuing operations.

There were no recognised gains and losses for 2018 or 2017 other than those included in the Statement of Comprehensive Income.

The notes on pages 9 to 18 form part of these financial statements.

# BIMM LIMITED

## STATEMENT OF FINANCIAL POSITION

AS AT 31 AUGUST 2018

|  | Notes | 2018<br>£            | 2017<br>£           |
|--|-------|----------------------|---------------------|
| <b>Fixed assets</b>  |       |                      |                     |
| Investments  | 7     | 16,751,101           | 16,651,026          |
| Intangible fixed assets  | 8     | 11,164,724           | 12,525,708          |
| Tangible fixed assets  | 9     | 2,040,689            | 2,113,467           |
| Deferred tax debtor  | 13    | 398,577              | 33,477              |
|  |       | <u>30,355,091</u>    | <u>31,323,678</u>   |
| <b>Current assets</b>  |       |                      |                     |
| Debtors: amounts falling due within one year                       | 10    | 41,415,876           | 32,181,627          |
| Cash at bank and in hand   | 11    | 7,345,183            | 3,383,423           |
|  |       | <u>48,761,059</u>    | <u>35,565,050</u>   |
| <b>Creditors: amounts falling due within one year</b>              | 12    | <u>(100,695,063)</u> | <u>(98,979,545)</u> |
| <b>Net current liabilities</b>                                     |       | <u>(51,934,004)</u>  | <u>(63,414,495)</u> |
| <b>Total assets less current liabilities being net liabilities</b> |       | <u>(21,578,913)</u>  | <u>(32,090,817)</u> |
| <b>Capital and reserves</b>  |       |                      |                     |
| Called up share capital  | 14    | 6                    | 6                   |
| Revaluation reserve  |       | 8,799,991            | 8,799,991           |
| Other reserve  |       | (44,985,787)         | (44,985,787)        |
| Profit and loss account  |       | 14,606,877           | 4,094,973           |
| <b>Shareholders' funds</b>   |       | <u>(21,578,913)</u>  | <u>(32,090,817)</u> |

The notes on pages 9 to 18 form part of these financial statements.

Approved by the Board and authorised for issue on 30.5.2019.



B Yeboah  
Director

Company Registration No. 06347465

# BIMM LIMITED

## STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 AUGUST 2018

|   | Share capital | Revaluation Reserve | Other reserve       | Retained earnings | Total equity        |
|---|---------------|---------------------|---------------------|-------------------|---------------------|
|   | £             | £                   | £                   | £                 | £                   |
| At 1 <sup>st</sup> September 2017                   | 6             | 8,799,991           | (44,985,787)        | 4,094,973         | (32,090,817)        |
| <b>Comprehensive income for the year</b>            |               |                     |                     |                   |                     |
| Profit for the year                                 | -             | -                   | -                   | 10,511,904        | 10,511,904          |
| Other comprehensive income for the year             | -             | -                   | -                   | -                 | -                   |
| <b>Total comprehensive income for the year</b>      | -             | -                   | -                   | <b>10,511,904</b> | <b>10,511,904</b>   |
| <b>Contributions by and distributions to owners</b> |               |                     |                     |                   |                     |
| Total Transactions with owners                      | -             | -                   | -                   | -                 | -                   |
| <b>Balance at 31<sup>st</sup> August 2018</b>       | <b>6</b>      | <b>8,799,991</b>    | <b>(44,985,787)</b> | <b>14,606,877</b> | <b>(21,578,913)</b> |

|   | Share capital | Revaluation Reserve | Other reserve       | Retained earnings | Total equity        |
|---|---------------|---------------------|---------------------|-------------------|---------------------|
|   | £             | £                   | £                   | £                 | £                   |
| At 1 <sup>st</sup> September 2016                   | 6             | 8,799,991           | -                   | (141,865)         | 8,658,132           |
| <b>Comprehensive income for the year</b>            |               |                     |                     |                   |                     |
| Profit for the year                                 | -             | -                   | -                   | 4,236,838         | 4,236,838           |
| Other comprehensive income for the year             | -             | -                   | -                   | -                 | -                   |
| <b>Total comprehensive loss for the year</b>        | -             | -                   | -                   | <b>4,236,838</b>  | <b>4,236,838</b>    |
| <b>Contributions by and distributions to owners</b> |               |                     |                     |                   |                     |
| Capital contribution                                | -             | -                   | (44,985,787)        | -                 | (44,985,787)        |
| Total Transactions with owners                      | -             | -                   | (44,985,787)        | -                 | (44,985,787)        |
| <b>Balance at 31<sup>st</sup> August 2017</b>       | <b>6</b>      | <b>8,799,991</b>    | <b>(44,985,787)</b> | <b>4,094,973</b>  | <b>(32,090,817)</b> |

The notes on pages 9 to 18 form part of these financial statements.

# BIMM LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 AUGUST 2018

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#### 1 Accounting policies

##### 1.1 Basis of preparation of financial statements

BIMM Limited is a private company incorporated in England and Wales and is limited by shares and the address of its registered office is 38-42 Brunswick Street West, Hove, BN3 1EL.

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 2).

The company is itself a subsidiary company and is exempt from the requirement to prepare group accounts by virtue of section 400 of the Companies Act 2006. These financial statements therefore present information about the company as an individual undertaking and not about its group.

The individual accounts of BIMM Limited have also adopted the following disclosure exemptions:

-the requirement to present a statement of cash flows and related notes

-financial instrument disclosures, including:

- categories of financial instruments
- items of income, expenses, gains or losses relating to financial instruments, and
- exposure to and management of financial risk

The financial statements are presented in sterling (£).

The following principal accounting policies have been applied:

##### 1.2 Turnover

Turnover represents amounts receivable for course fees and other income in the academic year falling within the period covered by these financial statements. Refunds due to students over three years old not claimed are written back to income three years after the academic year in which they were overpaid. Turnover is recognised over the period that the course is provided.

##### 1.3 Goodwill

Goodwill represents the difference between amounts paid on acquisition of a business and the fair value of the identifiable assets and liabilities. Acquired goodwill is amortised on a straight line basis, over useful life of 10 years. Goodwill is reviewed for indicators of impairment annually.

##### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

|                                |           |  |
|--------------------------------|-----------|--|
| Land and buildings             | Leasehold | Straight line over remaining life of lease |
| Fixtures, fittings & equipment |           | 20% period straight line                   |

##### 1.5 Fixed asset investments

Fixed asset investments are held at cost less provision for permanent impairment.

# **BIMM LIMITED**

## **NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**

### **FOR THE YEAR ENDED 31 AUGUST 2018**

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#### **1.6 Impairment of assets**

At each reporting date fixed assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset is estimated and compared with its carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount and an impairment loss is recognised immediately in profit or loss.

If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### **1.7 Pensions**

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the income statement in the year they are payable.

#### **1.8 Going Concern**

After reviewing the company's forecasts and considering its net current liabilities at the year end, and based on the expected continued financial support of the ultimate parent company, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence and to meet its liabilities and obligations for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements.

The ultimate parent of the group, BIMM Topco Limited, continues to support the group and considers the group's financial resources to be sufficient to provide the required support and that the company is well placed to manage its business and competitive risks.

#### **1.9 Current and deferred taxation**

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except that a change attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax payable in respect of taxable profit for the current or past reporting periods is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates income.

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

# BIMM LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 AUGUST 2018

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#### 1.10 Operating leases

Rentals payable under operating leases are charged against income on a straight line basis over the lease term. The aggregate benefit of lease incentives is recognised as a reduction to the expense recognised over the lease term on a straight line basis.

#### 1.11 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 1.12 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 1.13 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

### 2 Judgements in applying accounting policies and key sources of estimation uncertainty

In preparing these financial statements, management have made a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses. However, the nature of estimation means that actual outcomes could differ from those estimates. The key areas of estimation uncertainty in the preparation of these accounts are as follows:

#### *Loans and receivables*

Management assess the recoverability of loans, trade debtors and other receivables balances and record a provision to the extent that they are not considered recoverable. Management assess the credit risk, of each customer in a period, and reviewed in conjunction with debt ageing and collection history, and a provision recorded against those that are not deemed recoverable.

Management assess the recoverability of intercompany debtors and record a provision to the extent that they are not considered recoverable. To assess impairment, the recoverable amount is assessed by reviewing the net asset position, operating results and future plans. Judgement is used in the assessment of the future prospects. Management did not identify any impairments during their review and continue to monitor progress.

#### *Investments*

Management assess the recoverability of investments and record a provision to the extent that they are not considered recoverable.

To assess impairment, the recoverable amount is assessed by reviewing the net asset position, operating results and future plans. Judgement is used in the assessment of the future prospects. Management did not identify any impairments during their review and continue to monitor progress.

### 3 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom in respect of the provision of education recognised over the period that the course is provided.

# BIMM LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 AUGUST 2018

| <b>4 Operating profit</b>                  | <b>2018</b> | <b>2017</b> |
|--|-------------|-------------|
|  | <b>£</b>    | <b>£</b>    |
| Operating profit is stated after charging: |             |             |
| Depreciation of tangible assets            | 143,186     | 55,077      |
| Amortisation of intangible assets          | 1,360,984   | 1,117,163   |
| Impairment of fixed asset investments      | -           | 13,642,871  |
| Operating lease rentals                    | 580,894     | 395,571     |

All audit costs and non-audit fees payable to the auditor are borne by BIMM Topco Limited.

#### **5 Directors and employees**

The average monthly number of employees (including directors) during the year was:

|                         | <b>2018</b>   | <b>2017</b>   |
|-------------------------|---------------|---------------|
|                         | <b>Number</b> | <b>Number</b> |
| Administration          | 108           | 90            |
| Building and facilities | 45            | 33            |
| Teaching                | 188           | 140           |
| Management              | 18            | 15            |
|                         | <u>359</u>    | <u>278</u>    |

| <b>Employment costs</b> | <b>2018</b>      | <b>2017</b>      |
|-------------------------|------------------|------------------|
|                         | <b>£</b>         | <b>£</b>         |
| Wages and salaries      | 6,231,590        | 5,037,720        |
| Social security costs   | 575,272          | 453,225          |
| Other pension costs     | 104,170          | 75,666           |
|                         | <u>6,911,032</u> | <u>5,566,611</u> |

| <b>Pension and other post-retirement benefit commitments Defined contribution:</b> | <b>2018</b>    | <b>2017</b>   |
|--|----------------|---------------|
| Contributions payable by the company for the year                                  | <u>104,170</u> | <u>75,666</u> |
|  | 104,170        | 75,666        |

All costs of directors and key staff in the year were borne by BIMM Topco Limited, the ultimate parent company, in 2018. The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to £NIL (2017 - NIL). Salaries were accrued in the company from 7 November 2016 when the trade and assets of other subsidiary companies were bought by BIMM Limited (see Note 18).

# BIMM LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 AUGUST 2018

| 6 Taxation   | 2018<br>£   | 2017<br>£ |
|--|-------------|-----------|
| <b>Domestic current year tax</b>   |             |           |
| U.K. corporation tax   | -           | -         |
| <b>Total current tax</b>   | -           | -         |
| <b>Deferred tax</b>  |             |           |
| Origination and reversal of timing differences   | (207,062)   | 134,910   |
| Adjustments in respect of prior periods  | (158,038)   | -         |
| <b>Total tax (credit)/charge</b>   | (365,100)   | 134,910   |
| <b>Factors affecting the tax charge for the year</b>   |             |           |
| Profit/(Loss) on ordinary activities before taxation   | 10,146,804  | 4,371,748 |
| Profit on ordinary activities before taxation multiplied by standard UK corporation tax rate of 19% (2017: 19.58%) | 1,927,893   | 856,024   |
| <b>Effects of:</b>   |             |           |
| Non-deductible expenses  | -           | 220,141   |
| Fixed asset differences  | -           | (136,900) |
| Group relief (surrendered)/claimed   | (2,159,315) | (840,841) |
| Adjustments in respect of prior periods  | (158,038)   | -         |
| Deferred tax transferred   | -           | 168,387   |
| Other tax adjustments, reliefs and transfers   | -           | (136,983) |
| Adjustment of closing deferred tax to average rate   | 24,360      | 5,082     |
| <b>Total adjusting items</b>   | (2,292,993) | (721,114) |
| <b>Total tax (credit)/charge for the year</b>  | (365,100)   | 134,910   |

| 7 Fixed Asset Investments | Shares in<br>subsidiary<br>undertakings<br>£ |
|---------------------------|--|
| Cost at 1 September 2016  | 30,000,000                                   |
| Additions                 | 293,897                                      |
| Impairment                | (13,642,871)                                 |
| At 31 August 2017         | 16,651,026                                   |
| Additions                 | 100,075                                      |
| At 31 August 2018         | 16,751,101                                   |

During the prior year Tech Music Schools Limited, a subsidiary of BIMM Limited, sold its trade and assets to BIMM Limited. This led to an impairment of the cost of this investment of £13,642,871 which was recognised as transfer to goodwill (see note 8) to bring the carrying value of the investment to its recoverable amount based on the remaining net assets of the subsidiary. There are no further indications of impairment.



# BIMM LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 AUGUST 2018

#### 7 Fixed Asset Investments (continued)

##### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

| Company subsidiary undertakings | Country of registration or incorporation | Class    | Shares held % |
|---------------------------------|--|----------|---------------|
| Rock Place Management Limited   | UK                                       | Ordinary | 100.00        |
| No.7 Limited                    | UK                                       | Ordinary | 100.00        |
| Kings Square Management Limited | UK                                       | Ordinary | 100.00        |
| South Coast Sounds Limited      | UK                                       | Ordinary | 100.00        |
| Tech Music Schools Limited      | UK                                       | Ordinary | 100.00        |
| BIMM Dublin Limited             | Ireland                                  | Ordinary | 100.00        |
| BRICTT Limited                  | UK                                       | Ordinary | 75.00         |
| BIMM Education Limited          | UK                                       | Ordinary | 100.00        |

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

| Company subsidiary undertakings | Principal activity                     | Capital and reserves 2018 | Profit/(loss) for the year 2018 |
|---------------------------------|--|---------------------------|---------------------------------|
| Rock Place Management Limited   | Provision of music education           | 34,304,069                | -                               |
| No.7 Limited                    | Property management & publishing       | 14,960,897                | 595,256                         |
| Kings Square Management Limited | Provision of music education           | 7,518,005                 | -                               |
| South Coast Sounds Limited      | Record label                           | 45,258                    | -                               |
| Tech Music Schools Limited      | Provision of music education           | 21,641,501                | -                               |
| BIMM Dublin Limited             | Provision of music education           | 3,766,906                 | 774,461                         |
| BRICTT Limited                  | Provision of performing arts education | (866,438)                 | (417,304)                       |
| BIMM Education Limited          | Dormant                                | 1                         | -                               |